## FY24 RESULTS

27 November 2024



## A STRONG EASYJET

#### Significant progress towards medium term targets

Group PBT per seat of £7-10

£6.08 +24%

Holidays PBT to >£250m

£190m

+56%

High teen ROCE

16% +3ppt

Capacity growth c.5% CAGR

00m

+8% YoY

**GROUP PBT** 

E610m

+34%

#### Key messages

- ✓ Record H2 profit of £960m
- ✓ Proposed dividend increase to 20% of PAT
- Improved CSAT by 3ppts to 76%
- #1 ESG rated airline in Europe by Sustainalytics, MSCI & CDP
- ✓ Further strengthened our investment grade balance sheet £181 million net cash

Ambition to sustainably deliver >£1bn Group PBT

# FINANCIAL REVIEW

**Kenton Jarvis – CFO** 



## **KEY PERFORMANCE INDICATORS FY24**

	FY24	FY23	Change'
Capacity (m)	100.4	92.6	8%
Passengers (m)	89.7	82.8	8%
Load factor (%)	89%	89%	Oppts
Available seat kilometres (m)	122,885	113,334	8%
Average sector length (km)	1,223	1,224	0%
Airline revenue per seat: (£)	81.35	79.84	2%
Airline RASK (pence)	6.65	6.52	2%
Fuel cost per seat: (£)	(22.14)	(21.95)	(1%)
Airline headline cost per seat ex fuel: (£)	(55.03)	(54.30)	(1%)
Airline headline cost per seat: (£)	(77.17)	(76.25)	(1%)
Airline headline CASK ex fuel (pence)	(4.50)	(4.44)	(1%)
Airline headline total CASK (pence)	(6.31)	(6.23)	(1%)
Airline headline profit before tax per seat: (£)	4.18	3.59	16%
Holidays profit before tax per seat: (£)	1.90	1.32	44%
Group headline PBT per seat: (£)	6.08	4.91	24%
Group headline profit before tax	610	455	34%
Holidays customers (m)	2.6	1.9	36%
Holidays profit before tax <sup>2</sup> (£m)	190	122	56%
Headline EBITDA Margin	15%	14%	1ppt
Headline ROCE	16%	13%	3ppts
Dividend (pence per share)	12.1	4.5	167%
Headline earnings per share (pence)	61.3	45.4	35%

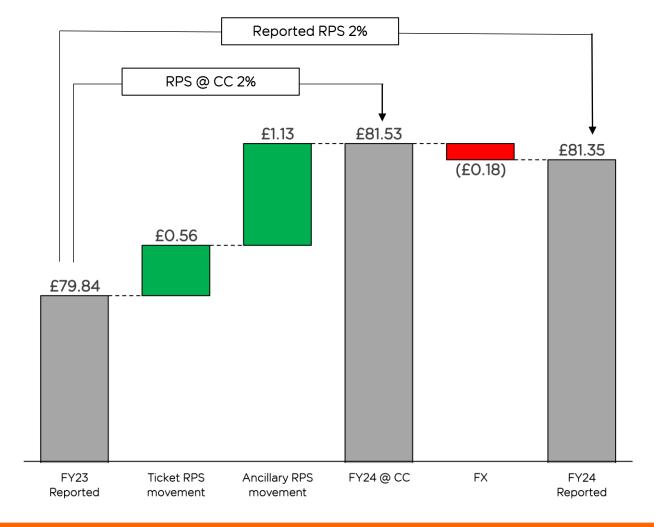
- Targeted growth: +8% YoY
- Significant improvement in headline PBT per seat of +24%
- Group headline PBT of £610m, +34% improvement
- Profitable growth in Holidays: +56% YoY
- Strong ROCE progress: +3ppts YoY

## **AIRLINE REVENUE PER SEAT**

#### Enhanced revenue generation across easyJet's network

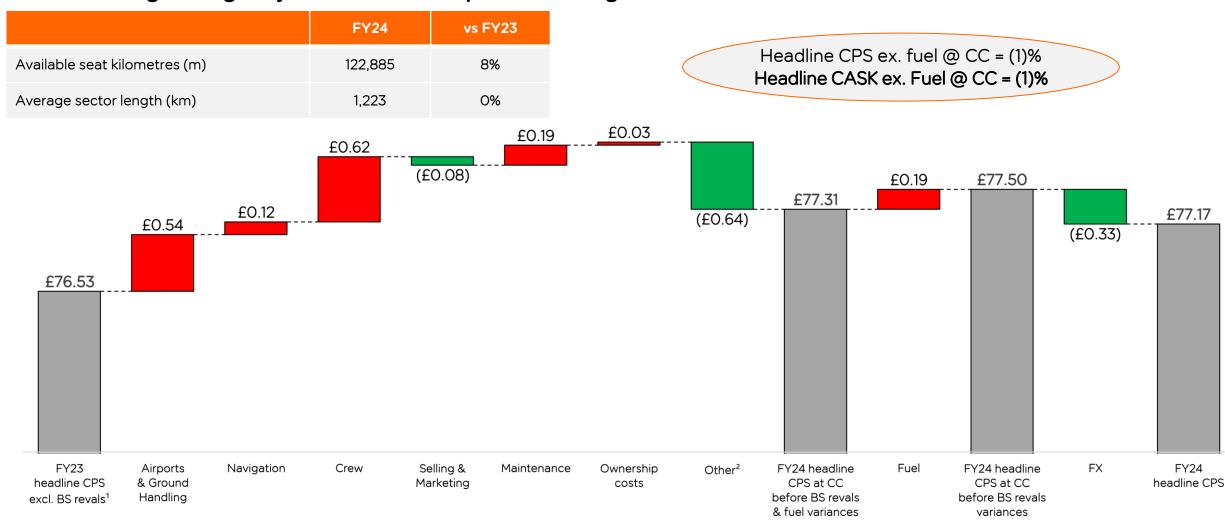
	FY24	FY23	% Var
Ticket Yield	£63.73	£63.09	1%
Ancillary Yield	£27.38	£26.27	4%
Total Yield	£91.11	£89.36	2%

- > Primary network delivers total yield +2% YoY:
  - Capacity growth of +8%
  - Strength of network
  - Ancillary yield continues to grow, +4% YoY
- > RASK +2% YoY, with sector length flat



## **AIRLINE HEADLINE COST PER SEAT**

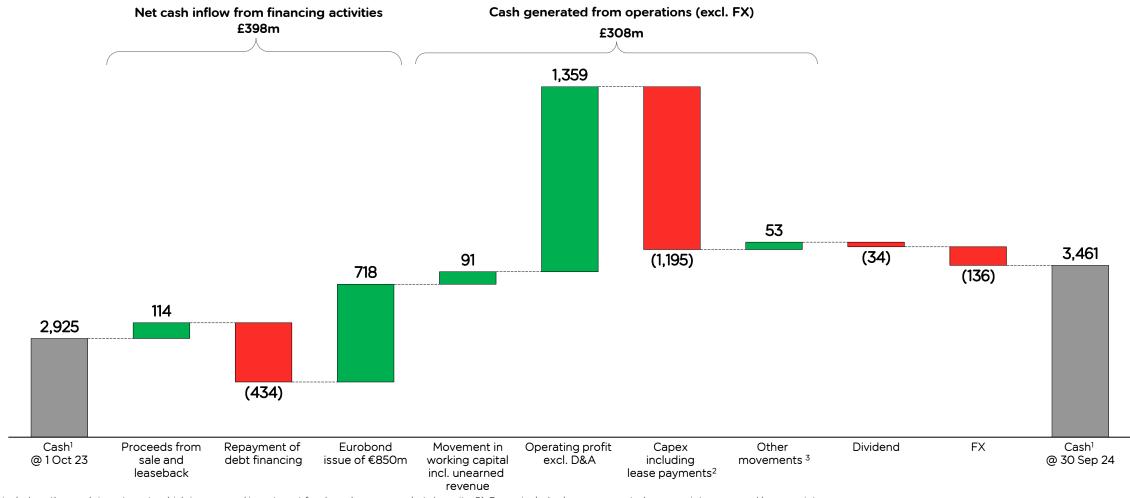
Further strengthening easyJet's relative cost position throughout the network



1) FY 2023 headline CPS (£76.25) + FX (£0.28) = FY headline cost per seat excl. balance sheet revals (£76.53). 2) Other includes disruption costs, other costs and other income.

## **CASHFLOW**

#### Strong cash generation alongside purchase of 16 aircraft and dividend reinstatement



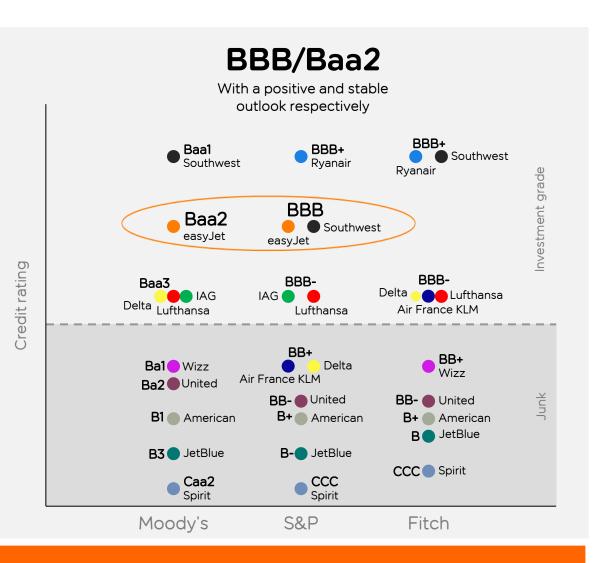
<sup>1)</sup> Cash includes other cash investments which is managed investment funds and money market deposits. 2) Capex includes lease payments, heavy maintenance and lease maintenance.

3) Other movements consists of net interest received, tax paid, settled derivatives and decrease in restricted cash.

## STRONG INVESTMENT GRADE BALANCE SHEET

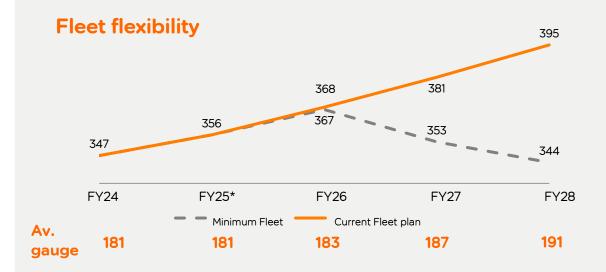
Further strengthened our investment grade balance sheet

£m	30 Sep-24	30 Sep-23
Goodwill and other intangible assets	793	641
Property, plant and equipment (including RoU)	5,475	4,864
Derivative financial instruments	(290)	153
Equity investments	51	31
Other assets (excluding cash and other cash investments)	1,224	1,159
Unearned revenue	(1,741)	(1,501)
Trade and other payables	(1,656)	(1,764)
Other liabilities (excluding debt)	(1,064)	(837)
Capital employed	2,792	2,746
Cash and other cash investments	3,461	2,925
Debt (excluding lease liabilities)	(2,106)	(1,895)
Net cash excluding leases	1,355	1,030
Lease Liabilities (IFRS 16)	(1,174)	(989)
Net cash	181	41
Net assets	2,973	2,787



### **OUR FLEET**

#### Investment to drive >£3 cost per seat efficiency from upgauging

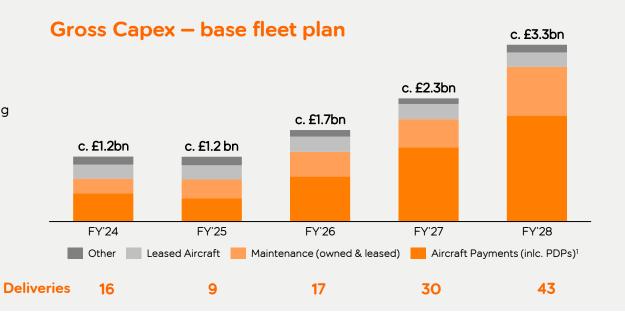


\* excludes three wet lease aircraft from the Lufthansa Group. This agreement is part of being the proposed short-haul remedy taker at Linate & Rome Fiumicino.

Aircraft Type	Current ownership
A320neo & A321neo	79%
A320ceo	57%
A319	22%

#### **Current agreed Airbus order book**

- > 299 firm orders (131 A320s and 168 A321s) due by FY34
- > 100 Purchase rights
- All FY25 & FY26 deliveries planned to be purchased through free cash flow taking neo-ownership to 84%



1) PDPs = Pre-delivery payments

easyJet \_\_\_\_\_

# STRATEGY UPDATE

**Kenton Jarvis** 



## **OUR STRATEGY**



Platform to create value for our shareholders

## **DELIVERED BY OUR PEOPLE**



easyJet & easyJet holidays
Best place to work¹

Glassdoor 4.2

All employees now shareholders<sup>2</sup>

£8 million invested in the year

Low attrition<sup>3</sup>

#### Driving a positive customer experience

1) easyJet airline named by Glassdoor as a best place to work in UK and easyJet holidays named by The Sunday Times as a Best Place to Work big organisations 2) In the year performance shares awarded to all employees 3) Is measured by voluntary attrition rate

## PROGRESSING TOWARDS OUR MEDIUM TERM TARGETS

Group PBT per seat of £7-£10

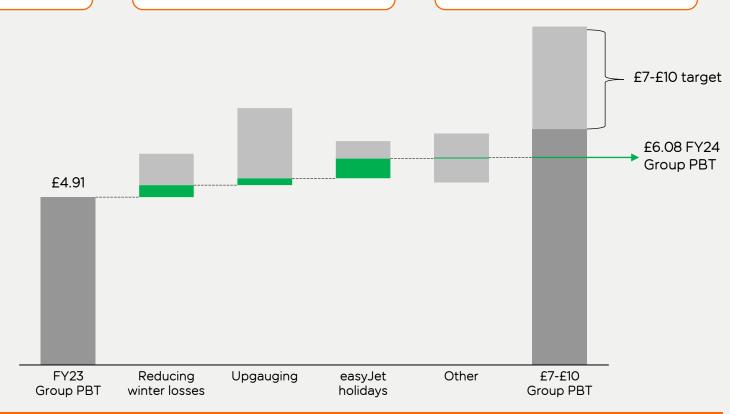
**High teen ROCE** 

Holidays PBT to >£250m

Disciplined capacity growth c.5% CAGR

#### **Progress:**

- Reducing winter losses
  - £40m YoY improvement in airline result
  - Despite c.£40m direct impact from ME conflict
- Upgauging
  - 16 A320neo family aircraft deliveries in FY24
  - Average gauge moved from 179 to 181 in FY24
- easyJet holidays
  - PBT £190m in FY24
  - 36% customer growth in FY24
- Other initiatives
  - Inflight retail profit per seat +13% in FY24
  - Capital discipline & route maturity delivering



Ambition to deliver >£1bn Group PBT

### FOCUS ON CAPITAL DISCIPLINE

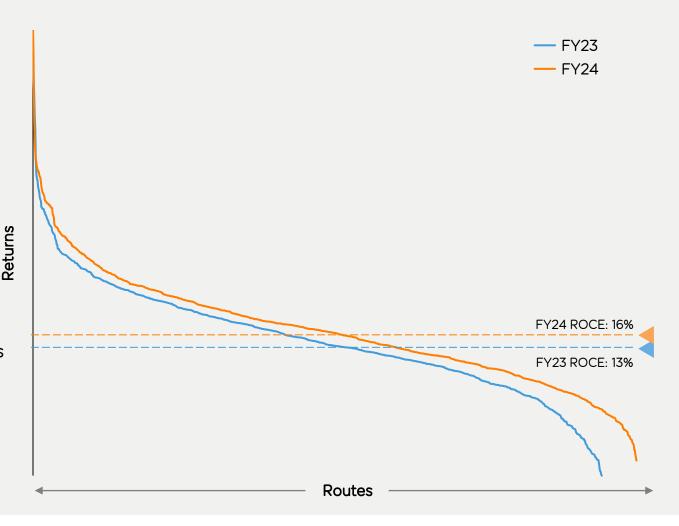
#### Focus on capital allocation driving stronger returns

#### Maximising returns from our existing aircraft

- Reallocation of aircraft into the highest returning bases/routes
- > Revenue growth on existing assets
  - Holidays attachment rate growth
  - Revenue management enhancements
  - Continued ancillary growth
- > Maintaining cost discipline on current fleet

#### Investing in new capital

- > Enabling growth within our existing network or new routes
- > Upgauging
- > Fuel efficiency
- Sustainability
- > Reducing ownership costs



## **BUILDING EUROPE'S BEST NETWORK**



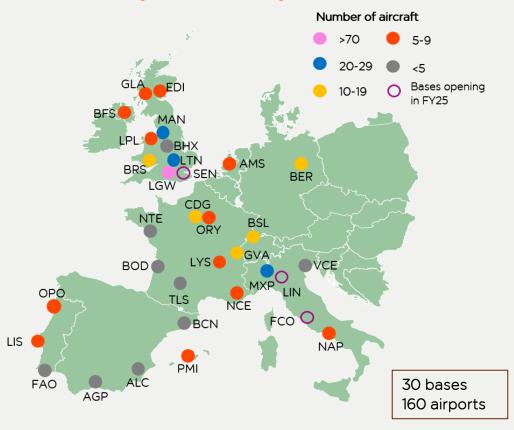
#### Focus on returns

- Targeted growth
  - Birmingham & Alicante new bases delivered strong summer returns
  - Southend to open for S'25, sold load factors ahead of network average
  - Proposed short-haul remedy taker at Linate & Rome Fiumicino, +8 aircraft for S'25
- > Re-allocations
  - Toulouse and Venice bases planned to close<sup>1</sup>, (5) aircraft

#### **Reducing winter losses in FY25**

- > Targeted capacity growth c.6% in H1'25
  - ASK capacity +12% from 3% fleet growth as increased frequency & sector length to drive asset utilisation
  - Growth into North Africa, Canaries and new winter sun network points
  - Demand for cities continues to build

#### Size of easyJet bases by # based aircraft



#### Growing longer leisure where demand is strongest

## TRANSFORMING REVENUE



#### easyJet holidays: Unique business model

- £190 million PBT in FY'24, Progressing towards mediumterm target
- Brilliant customer experience
  - Customer satisfaction: 84%
  - 82% of customers likely to re book
- FY25 planned customer growth of c.25%
  - Enhanced city proposition
  - Continued direct connectivity access to more room types
  - New year-round destinations Egypt, Tunisia & Cape Verde

#### Improved merchandising

- Modernised eCommerce technology including complete App replatforming enables:
  - New bundles to be launched in FY25
  - Deploying new merchandising capabilities
  - Faster retail optimisation

#### **Inflight Retail**

- Inflight retail profit per seat; £0.68 +13% YoY
  - Costa coffee launch driving increased sales
  - Spend per seat & conversion increased YoY
  - On-track for £1 profit per seat in medium-term

#### Maximising returns on capital employed

## **DELIVERING EASE AND RELIABILITY**

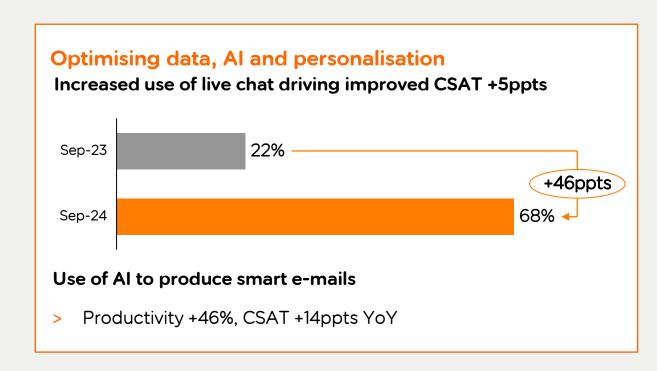


#### **Strong Customer satisfaction levels and OTP**

- > CSAT score + 3ppts YoY, improvements at all touch points
- > OTP improved +3ppts, despite worsening ATC environment
- > 75% of disrupted customers self-managed

#### Continued investment into resilience

- Supporting our people
  - Increased roster stability through proactive resilience actions
- > Utilising data and automation to drive efficiency
  - Optimised FY25 schedules through simulation
- > Investment in spares
  - Mitigating impact of supply chain challenges



#### Continued investment into the customer experience

## **DELIVERING LOW COST TRAVEL**



#### FY24 CASK ex fuel controlled; broadly flat YoY

- Improved productivity and utilisation further progress expected in H1'25
- Benefits of upgauging coming through c. £25m in FY24

#### **Leading ESG ratings - driving efficiencies**

Reduction in CO2 emissions intensity in FY24, benefitting fuel costs

#1 airline

in Europe





As of Jan 24









in Europe SUSTAINALYTICS

#1 airline

21.4

As of Oct 24

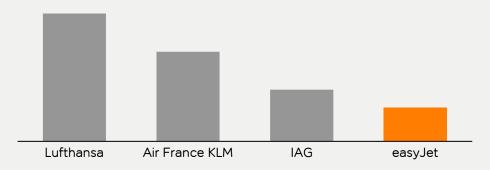
#### **INCLUDED IN**



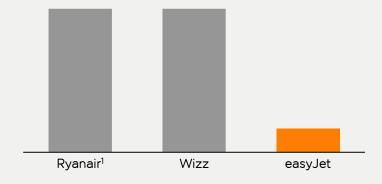
#### Cost control expected to continue

- H1'25 CASK ex fuel expected to slightly reduce YoY
- H1 Fuel CASK expected to reduce 10%

#### easyJet FY24 CASK (ex fuel) (pence)



#### easyJet FY24 CASK (ex fuel) YoY % movement



#### Cost advantage on our primary airport network

## **SUMMARY AND OUTLOOK**

#### Outlook

- > FY25 Seat capacity: +3% YoY
  - Average sector length expected to grow c. 5%, total ASKs +8%
- > Expect to reduce winter losses
  - Significant improvement in Q1
  - Q2 impacted by the timing of Easter
- easyJet holidays FY25 planned customer growth of c. 25% YoY
- 9 aircraft planned to be delivered in FY25

#### Value creation

- Continue to execute on our strategy
- Disciplined capital allocation framework
- > Targeted capacity growth
- > Balance sheet strength
  - Investment grade balance sheetone of best in industry
  - 79% of neos in ownership
- Dividend increased to 20% of PAT to be paid in Feb 25

#### Medium term targets

Group PBT per seat of £7-£10

**High teen ROCE** 

Holidays >£250m PBT contribution

Capacity growth c.5% CAGR

Ambition to deliver >£1bn PBT

Strong progress towards medium term targets

Q&A



## APPENDIX



## **OUR NETWORK**

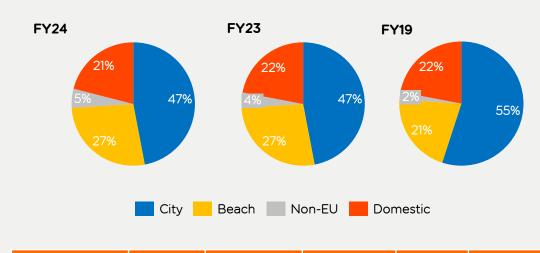
#### Focused position in constrained airports

Capacity %	FY24	FY23	FY19
Fully Slot Constrained (L3 Constrained) <sup>1</sup>	41%	42%	37%
Slot Constrained at peak times (L2 Constrained)	44%	39%	30%
Not Slot Constrained (L1 Constrained)	15%	19%	33%

- > Growth at constrained airports:
  - Continued expansion into UK regions and Geneva in FY24
  - Proposed short-haul remedy taker at Linate & Rome Fiumicino, +8 aircraft for S'25

#### **Balanced network**

> 8% growth in FY24 across all route types

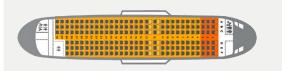


	FY24	vs FY23	vs FY19	FY23	FY19
ASKs (m)	122,885	8%	6%	113,334	116,056

#### **Building Europe's best network**

## **HOLIDAYS OFFERING & AIRLINE ATTACHMENT RATE**

#### Attachment rate – significant growth opportunity

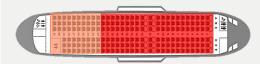


#### **Attachment**

6%<sup>1</sup>

holidays
Est. 2019

 Material growth headroom across both beach and city flows



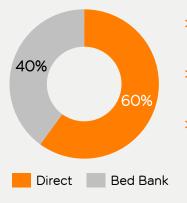
Jet2holidays

c.70%

Jet2 constrained by capacity- limited low risk growth opportunity

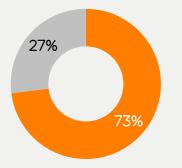
	Holidays	Booking.com commission	Total
Customers (m)	2.3	0.3	2.6
Revenue (£m)	1,515	6	1,521
Costs (£'m)	(1,330)	-	(1,330)
PBT (£'m)	184	6	190
PBT Margin	12.1%	100%	12.5%

#### **Inventory Type - FY24**



- Majority of sales via direct contracts, delivering margin and customer benefits
- Grown our direct booking share via Dynamic Inventory
- 77% of beach bookings are for directly contracted hotels

#### Star rating - FY24



4 and 5 star 3 star and less

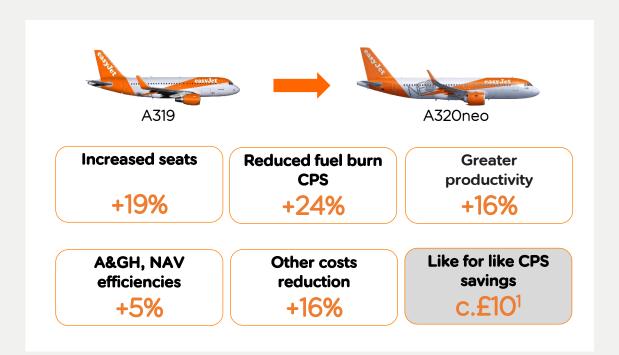
- Majority of sales continue to be four- and fivestar hotels
- Product range appeals to all core segments of the package holiday market
- > 23% of beach bookings are for 5\* hotels

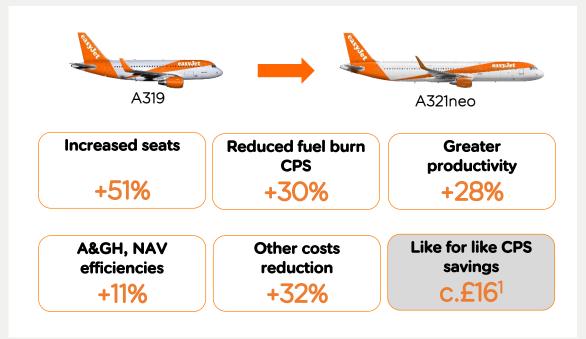
1) FY24 Network excluding domestics

## LOW RISK OPPORTUNITY TO DELIVER HIGHER RETURNS

#### Investing in our fleet

> Material cost benefits to be realised from FY26 onwards in line with aircraft delivery profile





#### >£3 unit cost savings² to the group

1) Based on FY24 flight schedule and a fuel price of c. \$850 M/T & GBP:USD of 1.25. 2) £3 CPS saving based on A319 leaving the fleet from FY23 as per medium term targets

## AIRLINE HEADLINE COST PER SEAT

	Airline cost per seat	4		FY24 Drivers	H1'25 CASK Direction
	£	£	%		
Airports and ground handling	(19.80)	(0.54)	(3%)	increase in labour costs partially offset by	Inflation at regulated airports with RPI/CPI linked contracts Load factor increases partially offset by Favourable route mix and costs spread over a longer sector length
Crew	(10.69)	(0.62)	(6%)		Annualisation of Inflationary pressure on labour partially offset by Fixed costs being spread over higher flying volumes and increased sector length driving improved productivity
Navigation	(4.61)	(0.12)	(3%)	EuroControl rate increases implemented from Jan-24	Proposed EuroControl rate increase in Jan-25 offset by Route mix and upgauging
Maintenance	(3.88)	(0.19)	(5%)		Inflationary pressures partly offset by Insourcing of heavy maintenance and EU line maintenance as well as fixed costs being spread over higher flying volumes
Overheads & other income	(8.34)	0.72	8%	<ul> <li>Lower number of disruption events &amp; increased other income, partially offset by</li> <li>General inflation &amp; investment in cyber security and merchandising technology</li> </ul>	Fixed costs being spread over higher flying volumes and longer sector length and lower number of disruption events offsets General inflationary pressures
Depreciation & amortisation	(7.58)	(0.51)	(7%)	<ul> <li>Increased engine shop visits, maintenance cost inflation alongside IT • investment being amortised, partially offset by</li> <li>Fixed costs being spread over higher flying volumes</li> </ul>	Continued increase in engine shop visits alongside IT investments being amortised partly offset by Fixed costs being spread over higher flying volumes
Financing	(0.13)	0.48	76%	Annualised benefit of gross debt reduction in FY23, alongside     October 23 bond retirement and issued bond in March 24	Expected reduced interest rate partially offset by higher gross cash.
Headline CPS ex fuel	(55.03)	(0.78)	(1%)		
Fuel	(22.14)	(0.19)	(1%)	Decrease in ETS free allowances partly offset by slightly lower effective fuel price of \$842 (FY23: \$867)	Please see slide 33
Headline CPS	(77.17)	(0.97)	(1%)	errective ruei price or \$642 (FY25: \$667)	

<sup>1)</sup> Favourable/(adverse)

## CAPITAL ALLOCATION FRAMEWORK

	Objective	Metrics	FY24 Progress		
Capital discipline	> High asset efficiency	> Aircraft utilisation >10 hours a day	> Asset utilisation +4% YoY		
Capital discipline	> Maintain fleet flexibility	> Capacity growth c.5% CAGR	> 8% capacity growth from 3% fleet growth to 347 aircraft		
+	> Maintain robust Balance Sheet	<ul><li>Strong investment grade credit profile</li></ul>	> BBB (positive)/Baa2 (stable)		
Capital Structure	<ul> <li>Retain ability to invest in profitable growth opportunities</li> </ul>	> >75% of NEO fleet in ownership	> 79% NEO aircraft in ownership		
	Maintain sufficient liquidity to manage through industry shocks	Maintain liquidity of unearned revenue +£500m	> £5.1bn liquidity, £2.8bn above liquidity policy		
	> Capital investment	> Growth & Aircraft ownership	> 79% NEO aircraft in ownership & 8% capacity growth YoY		
Shareholder Returns	> Deliver industry leading returns	> £7-10 PBT per seat & High teen ROCE	<ul> <li>Evidenced progress towards delivering medium term targets</li> </ul>		
	Return excess capital to shareholders	> 20% headline PAT dividend on FY24 result	> Proposed dividend of 20% PAT		
Platform to create strong value for our shareholders					

## PIONEERING SUSTAINABLE TRAVEL

#### Improved or maintained all ESG Ratings









As of Sep 23



As of Oct 24

#1 airline







- Tracking ahead of plan on net zero pathway
- SAF supply secured to 2027
- Momentum building around hydrogen for aviation

#### SBTi aligned net zero roadmap based on 2°C pathway

- > SBTi-validated interim target of 35% reduction in CO2 intensity reduction by 2035 (baseline 2019)
- > SBTi is scheduled to launch a stakeholder and public consultation on its draft Net Zero 2050 1.5°C aviation pathway. easyJet will continue to review and proactively engage in the consultation.

## FINANCIAL PERFORMANCE

Holidays revenue 1,137 776  Group revenue 9,309 8,171  Headline costs:  Airline EBITDA costs ex fuel (4,754) (4,347)  Fuel (2,223) (2,033)  Holidays EBITDA costs² (965) (661)  Group headline EBITDA 1,367 1,130  Airline depreciation, amortisation (762) (649)  Holidays depreciation & amortisation² (8) (5)  Group headline EBIT 597 476  Group interest & other finance charges & income 9 (48)  Group foreign exchange gain 4 27  Group headline profit before tax 610 455  Non-headline items (8) (23)	FY24 FY23 Change	
Ancillary revenue 2,457 2,174 Holidays revenue 3,309 8,171  Headline costs: Airline EBITDA costs ex fuel (4,754) (4,347) Fuel (2,223) (2,033) Holidays EBITDA costs 2 (965) (661)  Group headline EBITDA 1,367 1,130 Airline depreciation, amortisation (762) (649) Holidays depreciation & amortisation (762) (649) Group headline EBIT 597 476 Group interest & other finance charges & income 9 (48) Group foreign exchange gain 4 27  Group headline profit before tax 610 455 Non-headline items (8) (23)	£m £m	
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Group revenue9,3098,171Headline costs:	2,457 2,174 13%	Ancillary revenue
Headline costs: Airline EBITDA costs ex fuel (4,754) (4,347) Fuel (2,223) (2,033) Holidays EBITDA costs² (965) (661)  Group headline EBITDA 1,367 1,130 Airline depreciation, amortisation (762) (649) Holidays depreciation & amortisation² (8) (5)  Group headline EBIT 597 476  Group interest & other finance charges & income 9 (48) Group foreign exchange gain 4 27  Group headline profit before tax 610 455 Non-headline items (8) (23)	1,137 776 47%	Holidays revenue <sup>2</sup>
Airline EBITDA costs ex fuel (4,754) (4,347) Fuel (2,223) (2,033) Holidays EBITDA costs² (965) (661)  Group headline EBITDA 1,367 1,130 Airline depreciation, amortisation (762) (649) Holidays depreciation & amortisation² (8) (5)  Group headline EBIT 597 476  Group interest & other finance charges & income 9 (48) Group foreign exchange gain 4 27  Group headline profit before tax 610 455 Non-headline items (8) (23)	9,309 8,171 14%	Group revenue
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Airline depreciation, amortisation (762) (649) Holidays depreciation & amortisation <sup>2</sup> (8) (5)  Group headline EBIT 597 476  Group interest & other finance charges & income 9 (48) Group foreign exchange gain 4 27  Group headline profit before tax 610 455  Non-headline items (8) (23)	(965) (661) (46%)	Holidays EBITDA costs <sup>2</sup>
Holidays depreciation & amortisation <sup>2</sup> Group headline EBIT  Group interest & other finance charges & income  Group foreign exchange gain  Group headline profit before tax  Non-headline items  (8)  (5)  476  476  610  455  (8)  (8)  (9)	1,367 1,130 21%	Group headline EBITDA
Group headline EBIT597476Group interest & other finance charges & income9(48)Group foreign exchange gain427Group headline profit before tax610455Non-headline items(8)(23)	(762) (649) (17%)	Airline depreciation, amortisation
Group interest & other finance charges & income 9 (48) Group foreign exchange gain 4 27  Group headline profit before tax 610 455  Non-headline items (8) (23)	(8) (5) (60%)	Holidays depreciation & amortisation <sup>2</sup>
Group foreign exchange gain  Group headline profit before tax  Non-headline items  4 27 610 455 (8)	597 476 25%	Group headline EBIT
Group headline profit before tax Non-headline items  (8) (23)	9 (48) 119%	Group interest & other finance charges & income
Non-headline items (8) (23)	4 27 (85%)	Group foreign exchange gain
	610 455 34%	Group headline profit before tax
Tax charge (150) (108)	(8) (23) 65%	Non-headline items
	(150) (108) (39%)	Tax charge
Group profit after tax 452 324	452 324 40%	Group profit after tax

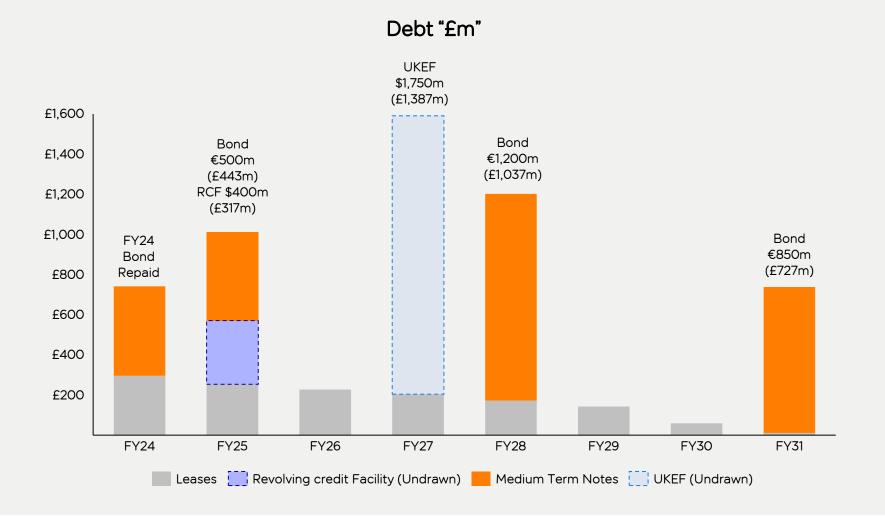
- Enhanced revenue generation across the business
- > Costs controlled
- Margin improved
- > Group PBT of £610m, 34% improvement

<sup>1)</sup> Favourable/(adverse) 2) Holidays numbers include elimination of intercompany airline transactions

## **HEADLINE GROUP INCOME STATEMENT**

£m	Airline	Holidays	Intra-group transactions	Group
Passenger revenue	5,715	-	-	5,715
Ancillary revenue	2,457	1,521	(384)	3,594
Total revenue	8,172	1,521	(384)	9,309
Fuel	(2,223)	-	-	(2,223)
Airports and ground handling	(1,989)	-	-	(1,989)
Crew	(1,074)	-	-	(1,074)
Navigation	(463)	-	-	(463)
Maintenance	(390)	-	-	(390)
Holidays direct operating costs	-	(1,214)	374	(840)
Selling and marketing	(195)	(62)	-	(257)
Other costs	(695)	(73)	10	(758)
Other income	52	-	-	52
EBITDA	1,195	172	-	1,367
Depreciation	(727)	-	-	(727)
Amortisation of intangible assets	(35)	(8)	-	(43)
EBIT	433	164	-	597
Net finance income/(charge)	(13)	26	-	13
Profit before tax	420	190	-	610
Tax	(150)	(1)	-	(151)
Profit after tax	270	189	-	459

## **DEBT MATURITY PROFILE**



- Diverse sources of funding through aircraft leases, eurobonds, RCF and UKEF
- > FY24 bond repaid in October 2023
- > FY25 bond maturity prefunded through €850m bond issued in March 24, maturing in FY31
- Controlled strategy to minimise funding costs and refinancing risks
- Both undrawn facilities (\$400m RCF and \$1.75bn UKEF) are unsecured unless drawn

## **FLEET PROFILE**

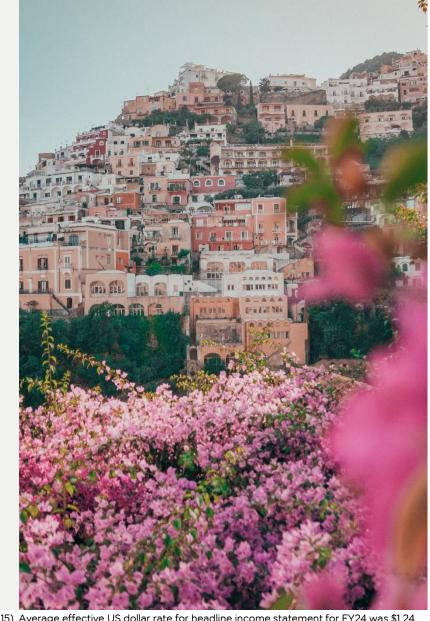
	FY24	FY23	Change
A319 (leased)	64	66	(2)
A319 (owned)	18	29	(11)
A319 Total	82	95	(13)
% of fleet	23%	28%	(5)ppts
A320 (leased)	77	69	8
A320 (owned)	103	103	-
A320 Total	180	172	8
% of fleet	52%	51%	1ppts
A320neo (leased)	7	7	-
A320 neo (owned)	62	47	15
A320 neo Total	69	54	15
% of fleet	20%	16%	4ppts
A321 (leased)	11	11	-
A321 (owned)	5	4	1
A321 Total	16	15	1
% of fleet	5%	5%	-
Total fleet	347	336	11
Leased	159	153	6
Number unencumbered	188	183	5
Percentage of neos in fleet	24%	21%	3ppts
Average seats per aircraft	181	179	+2

## **HEADLINE FUEL & CURRENCY IMPACT**

Fuel impact	FY24	FY23	Change <sup>1</sup>
Fuel market price (\$ per metric tonne)	864	897	33
Effective price	842	867	25
US dollar rate			
Market price	1.27	1.23	0.04
Effective price	1.24	1.24	-
Actual cost of fuel £ per metric tonne	677	697	20
EV24 currency impact on boodling DRT			

FY24 currency impact on headline PBT (£m) <sup>2</sup>	EUR	CHF	USD	Other	Total
Revenue	(29)	13	(1)	(2)	(19)
Fuel	1	-	-	-	1
Headline costs excluding fuel	41	(1)	(1)	(3)	36
Total	13	12	(2)	(5)	18

	Reve	Revenue		e Costs
	FY24	FY23	FY24	FY23
Sterling	55%	55%	34%	32%
Euro	35%	35%	36%	35%
US dollar	1%	1%	25%	27%
Other (principally Swiss franc)	9%	9%	5%	6%



1) Favourable/(adverse) 2) Excludes the impact of balance sheet revaluations, Average effective Euro rate for headline income statement for FY24 was €1.16 (FY23: €1.15). Average effective US dollar rate for headline income statement for FY24 was \$1.24 (FY23: \$1.24).

## **FUEL & FX HEDGING**

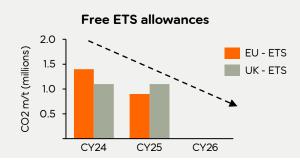
Jet Fuel	H1'25	H2'25	H1'26	
Hedged position	80%	59%	24%	
Average hedged rate (\$/MT)	808	771	761	
Current spot (\$/MT) at 25.11.24	c.740			
USD	H1'25	H2'25	H1'26	
Hedged position	75%	53%	26%	
Average hedged rate (USD/GBP)	1.26	1.28	1.29	
Current rate (USD/GBP) at 25.11.24	1.26			

#### **Lease payments and Capex**

- > US dollar lease payments remain hedged for the next three years @ 1.26
- > Capex hedged for the next 12 months in underlying currency (EUR or USD)

#### **Carbon Update**

- > Obligations covered including free allowances
  - CY24: 100% covered at €48/MT
  - CY25: 96% covered at €43/MT
- > EU & UK SAF Mandates for CY25 2% blend
- > SAF allowances receivable from FY25





## **GLOSSARY**

- > Airline cost per ASK (CASK) Total Airline costs divided by available seat kilometres.
- > Airline cost per seat (CPS) Total Airline costs divided by seats flown.
- > Airline cost per seat, excluding fuel (CPS ex fuel)— Total Airline costs adding back fuel costs, divided by seats flown.
- > Ancillary Yield- Airline ancillary revenue per passenger
- > Available seat kilometres (ASK) Seats flown multiplied by the number of kilometres flown.
- > Capacity growth c.5% CAGR Seat capacity growth between 2023 and 2028
- > Capital employed Shareholders' equity excluding the hedging and cost of hedging reserves, plus net cash/debt.
- > Constant currency (CC)— excludes the impact of foreign exchange movement YoY
- > Load factor Number of passengers as a percentage of number of seats flown. The load factor is not weighted for the effect of varying sector lengths
- > Headline earnings per share Total headline profit for the year divided by the weighted average number of shares in issue during the year after adjusting for shares held in employee benefit trusts.
- > Headline measures of underlying performance which is not impacted by nonheadline items.

- > Headline return on capital employed (ROCE) Headline profit/loss before interest, exchange gain/(loss) and tax, applying tax at the prevailing UK corporation tax rate at the end of the financial year, and dividing by the average capital employed.
- Net cash Total cash less borrowings and lease liabilities; cash includes money market deposits but excludes restricted cash.
- Non-headline items Non-headline items are those where, in management's opinion, their separate reporting provides an additional understanding to users of the financial statements of easyJet's underlying trading performance, and which are significant by virtue of their size/nature.
- > Passengers Number of earned seats flown. Earned seats comprises seats sold to passengers (including no-shows), seats provided for promotional purposes and seats provided to staff for business travel.
- > Profit before tax (PBT) Headline result before non-headline items
- Profit before tax per seat Profit before tax divided by seats flown.
- > Revenue The sum of passenger revenue and ancillary revenue, including package holiday revenue.
- > Revenue per ASK (RASK) Airline revenue divided by available seat kilometres.
- > Revenue per seat (RPS) Airline revenue divided by seats flown
- > Seats flown Seats available for passengers.
- > Sector A one-way revenue flight
- > Ticket Yield- Airline revenue per passenger